Questions for At Large participants regarding the new gTLD PDP document.

- 1. **Roll out**: The PDP includes the 2012 experience of a general worldwide roll out for all categories of new TLDs. Would you prefer the roll out to be divided up by category of new TLD and by geographical and linguistic factors, in the form of predictable scheduled 'windows' for relevant applications? Which additional categories of TLD should be envisaged?
- 2. **Fees and costs**: The current fee to ICANN for an application for a new TLD is \$185,000. Is this too much or too little? Should the fees be graduated according to the resources of the applicant? How should these fees be financed? Own resources; sponsors' resources, Venture Capital, ICANN discounts etc.?
- 3. **Competition and concentration**: The 2012 round of applications, including the so-called vertical integration policy resulted in a significant degree of concentration in the DNS markets, including a few Registry Service Providers for the 'back-end' of many Registries, and some Registrars that were allowed to apply for and accumulate large portfolios of new Registries.

If this policy is allowed to continue, what would the effects be in the global context?

- 4. **Public Interest Commitments (PICs)**: The PDP envisages both voluntary and mandatory PICs. How should the Registries' obligations be monitored and controlled? Should PICs be contractually enforceable?
- 5. **Jurisdiction**: Is the jurisdiction of incorporation of a Registry a significant consideration? For example, in the case of a geographical name? Or incorporation in a tax-haven? What recourse would users and regulators have in such circumstances?

CW, 6 August 2018