

**Adobe Connect: 18 Members**

Alan Greenberg (ALAC)	Christopher Niemi	Jon Nevett
Alexander Schubert	Donna Austin, Neustar	Judy Song-Marshall - neustar
Avri Doria	Greg Shatan	Justine Chew
Cheryl Langdon-Orr (CLO - PDP Co-Chair)	Jeff Neuman	Katrin Ohlmer   DOTZON
Christa Taylor	Jessica Hooper	Maxim Alzoba (FAITID)
	Jim Prendergast	Michael Flemming
		Sophia Feng

**On audio only:** none

**Apologies:** Sara Bockey, Vanda Scartezini, Julie Hedlund (staff)

**Staff:**

Emily Barabas  
Trang Nguyen  
Nanig Mehranian  
Steve Chan  
Berry Cobb  
Terri Agnew

Terri Agnew: Welcome to the New gTLD Subsequent Procedures Sub Team – Track 1 - Overall Process/Support/Outreach Issue on Tuesday, 5 December 2017 at 15:00 UTC for 60 minutes.

Terri Agnew: agenda wiki page: [https://urldefense.proofpoint.com/v2/url?u=https-3A\\_community.icann.org\\_x\\_VAtyB&d=DwIFaQ&c=FmY1u3PJp6wrcrwl3mSVzgfkbPSS6sJms7xcl415cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=H50aVTsgCSvUKofXiP7688p1i4NgbYfUteNoj3QXoxo&s=LDYG2rGjM5qeI6RYIMgG4\\_hB3eAoD42GYmAlz-ppvXs&e=](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_VAtyB&d=DwIFaQ&c=FmY1u3PJp6wrcrwl3mSVzgfkbPSS6sJms7xcl415cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=H50aVTsgCSvUKofXiP7688p1i4NgbYfUteNoj3QXoxo&s=LDYG2rGjM5qeI6RYIMgG4_hB3eAoD42GYmAlz-ppvXs&e=)

Maxim Alzoba (FAITID): Hello All

Katrin Ohlmer | DOTZON: hi!

Cheryl Langdon-Orr (CLO - PDP Co-Chair): hi all

Justine Chew: Apologies for joining a bit late.

Jeff Neuman: @Jim - Correct

Jeff Neuman: So, if you are a back end operator, here are the sections you need to pay attention to

Jeff Neuman: kind of an enhanced index

Maxim Alzoba (FAITID): This approach would require re-writing multiple parts of the document in case of similar changes

Jeff Neuman: That's a recommendation as well - have a non-pdf online searchable AGB

Maxim Alzoba (FAITID): @Jeff, PDF prevents sudden changes of the AGB during the process

Justine Chew: Or consider inserting tags for different category of audience by type of applicant?

Maxim Alzoba (FAITID): and online version can be changed

Jeff Neuman: PDFs can be changed as well

Maxim Alzoba (FAITID): @Jeff, the offline copy will be the same (and the checksum of the file)

Maxim Alzoba (FAITID): and as I understand the AGB should be stable between releases

Alexander Schubert BackUp:As long as we have ONE version that simply bears some "labels": great! But we should avoid a balcanization of the AGB that results in hard forks....

Donna Austin, Neustar:One AGB with a readers guide perhaps. I agree with Greg this is fairly administrative.

Greg Shatan:There's no need to replicate the "generic" parts of the AGB.

Maxim Alzoba (FAITID):could we suggest tags : like <ALL>, <GEO>, <Community> e.t.c. for pages?

Justine Chew:We should not specifically discourage applicants' attention to the entire AGB -- applicants ought to read the entire AGB to determine for themselves what is relevant to them and what is not -- but tagging different sections to relevant categories of applicants would be useful to make the AGB more user-friendly.

Maxim Alzoba (FAITID):so it would be both understandable in printed version and would allow to filter by tag

Donna Austin, Neustar:Fully agree Justine

Cheryl Langdon-Orr (CLO - PDP Co-Chair):"choose your own adventure book" is a great analogy 🤔🤔🤔

Maxim Alzoba (FAITID):to make an initial choice of the application type, one needs to see the whole book

Trang Nguyen:@Jeff, that's a great recommendation that we can work with. The details can be figured out during implementation.

Greg Shatan:I don't mind talking about it., and I think that navigability and UX (user experience) cannot be overestimated.

Maxim Alzoba (FAITID):last AGB would be better with "Read it at least 5 times" on the first page :)

Donna Austin, Neustar:To Jeff's point perhaps the recommendation is along the lines of "the AGB should be accessible to the non-insiders" with some examples of how that could be done

Jeff Neuman:Since we dont know what the fees will be for the next round, \$47,000 represents just about 25% of the application fee of \$185,000. I cant remember if that is how we got the \$47k

Jeff Neuman:If it was, and we agree that applicants should be able to support 1/4 of the application fee themselves, should it be reworded to reflect that?

Jeff Neuman:So, for illustrative purposes only, would it mean that if the application fee were \$100k, we would expect applicants to be able to fund \$25k themselves?

Maxim Alzoba (FAITID):+1 for "1/4 of the usual app fee"

Steve Chan:Note, we are on slide 15.

Jeff Neuman:Should we stop for comments

Maxim Alzoba (FAITID):@Jeff: it could be a good idea to rise hand

Justine Chew:@Maxim, I suspect Jeff would like someone (other than himself) to raise their hand. ;-)

Jeff Neuman:Thanks Justine....perhaps we should recommendation by recommendation starting at slide 14. Not to read, but to see if anyone has additions comments, questions, etc.

Maxim Alzoba (FAITID):page 19. a. Which kind of tech support do we refer to?

Jeff Neuman:@Maxim - outsourced registry operations, consulting services to understand technical requirements, etc.

Justine Chew:p14 -- what criteria would be applied to deem an applicant as "gaming the system"?

Maxim Alzoba (FAITID):I think it could be written as "technical expertise inhouse or outsourced is highly recommended"

Jeff Neuman:So, the initial question: Who should Applicant Support be available to?

Alan Greenberg (ALAC):Slide 9

Donna Austin, Neustar:I agree with Greg, eligibility should not be largely based on where you come from.

Jeff Neuman:So Greg - To restate - qualification on who qualifies for Applicant Support should be focused on the needs of the applicant as opposed to being focused on where they reside?

Maxim Alzoba (FAITID):operation costs + participation in ICANN meetings even in case of small salaries will be not cheap though

Justine Chew:slide 9 -- how would an applicant which is an entity (eg subsidiary) of a developed country but based in a least developing country be which applies be evaluated under this context?

Jim Prendergast:Who at ICANN makes the determination on the means test?

Jim Prendergast:ICANN tries to avoid making decisions like that

Jeff Neuman:@Jim - There was a panel that was formed to make those decisions and the panel was made up of members of community and "experts" I believe

Greg Shatan:Jeff -- In a word, yes. Although, I don't think it is "binary" (i.e., "as opposed to" is not the way I'd like to look at it -- it could be more nuanced than that).

Jim Prendergast:Thats my recollection as well - but it probably came out of the "historical development costs"

Maxim Alzoba (FAITID):what happens when supported applicant goes through the aquisition process (bought by some other company)?

Jon Nevett:Historical costs are being charged back to applicant fees

Maxim Alzoba (FAITID):historical costs for the last round are still not stable (more and more added)

Maxim Alzoba (FAITID):for example IANA transition was added (according to the letter about Excess fees)

Justine Chew:@Maxim, M&A are normal business transactions which we can neither foresee nor interfere with.

Maxim Alzoba (FAITID):I mean that the support should not be used for gaming (so the M&A is not the way to save 3/4 of the application fee)

Donna Austin, Neustar:I would also note that the 'string' would be an important consideration and it would need to have some relevance to the region or whatever.

Steve Chan:[https://urldefense.proofpoint.com/v2/url?u=https-3A\\_\\_www.icann.org\\_en\\_system\\_files\\_files\\_cct-2Drt-2Ddraft-2Dreport-2D07mar17-2Den.pdf&d=DwIFaQ&c=FmY1u3PJp6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=H50aVTsgCSvUKofXiP7688p1i4NgbYfUteNoj3QXoxo&s=jwiVL15uPAeoJfyf8hRGhKR\\_prRagdXVZYDWackYegY&e=](https://urldefense.proofpoint.com/v2/url?u=https-3A__www.icann.org_en_system_files_files_cct-2Drt-2Ddraft-2Dreport-2D07mar17-2Den.pdf&d=DwIFaQ&c=FmY1u3PJp6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=H50aVTsgCSvUKofXiP7688p1i4NgbYfUteNoj3QXoxo&s=jwiVL15uPAeoJfyf8hRGhKR_prRagdXVZYDWackYegY&e=)

Donna Austin, Neustar:An applicant for the string .globalsouth perhaps?

Donna Austin, Neustar:It's a valid point Greg.

Cheryl Langdon-Orr (CLO - PDP Co-Chair):good point Greg

Donna Austin, Neustar:TLDs will have varying ideas of success

Justine Chew:@Greg, sure, understood, for that matter should we look at public national Internet accessibility / infrastructure (ala ITU) as a criteria?

Donna Austin, Neustar:I think some of this is outside ICANN's remit.

Donna Austin, Neustar:Unless tICANN becomes some kind of philanthropist organisation because of Auction Funds.

Maxim Alzoba (FAITID):@Justine, it should not be just national, but since requirements for Registry require good connectivity ... then international connectivity is a must (purely Antarctic TLD is not possible)

Jeff Neuman:In choosing between applications, I do believe that goeographic diversity can be a factor

Jeff Neuman:(If we have to coose between applications)

Greg Shatan:@Jeff, I think a "scorecard" is needed, but geography (coarse and fine) should only be one aspect.

Justine Chew:@Maxim, sure but typically the infrastructure for Internet connectivity are within the remit of each country. That's what I meant.

Trang Nguyen:I might have missed this, but have the objectives of the Applicant Support Program been defined?

Greg Shatan:@Maxim, Antarctic TLD is not yet possible, but it's only a matter of time (between technology :-) and global warming :-( before it is ).

Maxim Alzoba (FAITID):@Greg, the warmer it is the more chance we see it :)

Greg Shatan:Business plan, financial sustainability, sources of funds, all need to be part of a scorecard.

Katrin Ohlmer | DOTZON:apologies - but has the note taking stopped? or is it just me not seeing any updates anymore?

Cheryl Langdon-Orr (CLO - PDP Co-Chair):yes a way of measurement of effectiveness of the program is important.

Greg Shatan:@Katrin, it stopped with "If an applica"

Steve Chan:The CCT-RT report highlighted enhancing awareness and understanding of the New gTLD Program, beyond just applications.

Emily Barabas:Notes are continuing. The text reached the capacity of the pod, so we are now on "part II." Full notes will be sent out after the call

Greg Shatan:Thanks Emily!

Cheryl Langdon-Orr (CLO - PDP Co-Chair):thanks Christmas, thanks everyone, bye 🎄🎅 for now

Justine Chew:I raised the "Internet connectivity infrastructure" angle because "internet users" was raised a denominator metric.

Terri Agnew:The next call for the New gTLD Subsequent Procedures Sub Team – Track 1 - Overall Process/Support/Outreach Issue will take place on Tuesday, 19 December 2017 at 20:00 UTC for 60 minutes.

Katrin Ohlmer | DOTZON:@greg: yes this is what see, too.

Greg Shatan:Thanks, all!

Cheryl Langdon-Orr (CLO - PDP Co-Chair):night

Katrin Ohlmer | DOTZON:thanks & bye.

avri doria:interesting call, bye

Greg Shatan:morning.