Draft as of 1 March 2019 - Prepared by ICANN staff for use by the Sunrise Sub Team

ALYSIS GROUP SURVEY RESULTS
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#### **Background**

In December 2018, the Sunrise Sub Teams was formed to review all three sets of Sunrise related data with a view toward answering the agreed Charter questions. The data the sub teams were tasked to review encompass the following:

- Results of Analysis Group's Sunrise and Trademark Claims surveys
- Data collected prior to the launch of the Analysis Group's Sunrise and Trademark Claims surveys
- Additional data submitted by Working Group members in February 2019

See attached Appendix for a list of the data reviewed by the Sub Team up to date. The Sub Team completed their review and discussion of all data on 27 February 2019.

For the actual text of the agreed Charter questions submitted by the Sunrise Charter Questions Sub Team to the full Working Group, please see the Status of TMCH & Related RPM Discussions summary document also circulated by ICANN staff (3 December 2018). Between the date of the Sub Team's report and the submission of a Working Group data request to the GNSO Council in September 2017, the Working Group discussed the Sub Team's suggestions for refining the original Charter questions as well as for data collection.

The Sunrise Charter Questions Sub Team developed the following definitions for various specific terms used in the final list of agreed questions:

- Reserved Names: second level domain names that are withheld from registration per written agreement between the registry and ICANN (see Section 2.6 and Specification 5 in the base Registry Agreement).
- **Premium Names:** second level domain names offered for registration that, in the determination of the registry, are more desirable for the purchaser.
- **Premium Pricing:** Pricing of second level domain names that are determined by the registry as Premium Names.
- <u>Standard Pricing</u>: Pricing of second level domain names at the General Availability stage that is not Premium Pricing, including without limitation renewal pricing that is not Premium Pricing.

#### Disclaimer

The contents of this summary table reflect the input/comments provided by Sub Team members via Google Doc homework assignments and during Sub Team meetings.

#### **Clarifying Notes**

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NALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
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Under each Charter question, the following section is included in the summary table:

- "Data" refers to the data quoted by Sub Team members in their input/comments. Sub Team members used the <u>Survey Analysis Tool</u> to review the Analysis Group survey data, referenced the <u>Source Tab</u> to review the previously collected data, and reviewed the additional data submitted via the Google Docs set up for this purpose (direct links to the submitted sources are provided in this summary table).
- "Details" points to the Google Doc homework assignments where Sub Team members provide their input/comments; high level notes of Sub Team meeting discussions are also included in the Google Docs.
- "Sub Team Discussions" points to the wiki page link(s) of Sub Team meeting(s) when the Charter question was discussed.
- "Summary of Discussions/Comments" is a summary of comments/input provided by the Sub Team members.
- "Not Applicable" refers to the situation where the data reviewed do not really assist in answering the Charter question.

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#### **PREAMBLE QUESTION**

(intended as "level setting" questions by the Sunrise Charter Questions Sub Team):

- (a) Is the Sunrise Period serving its intended purpose?
- (b) Is it having unintended effects?
- (c) Is the TMCH Provider requiring appropriate forms of "use" (if not, how can this corrected)?
- (d) Have abuses of the Sunrise Period been documented by trademark owners?
- (e) Have abuses of the Sunrise Period been documented by Registrants?
- (f) Have abuses of the Sunrise Period been documented by Registries and Registrars?

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) TM & Brand Owners tab: rows 14-26, 34-43, 84, 85 Registry & Registrar - Q15 & Q4f tab: cells B10-14, B22-27, F52, rows 47-54 Registrar - Q4h tab: cells B5-7, C5-7, E8, F8 Registry & Registrar - Q16 &Q4g tab: cells D26-34	Data (See: Source Tab) Registry Operator Responses Deloitte Responses: Questions 15, 20 Deloitte Follow Up: Questions 1, 2, 5, 6 Deloitte TMCH Report: pp.10-11 Analysis Group Report: pp.3, 6, 8-9, 34-35, 64-67, Appendix INTA Survey: pp.6, 9, 14-15, 31, 51-52, 58-59	<ul> <li>How one guy games new gTLD sunrise periods</li> <li>Fake Trademarks Stealing Generic Domains In New gTLD Sunrises</li> <li>The Trademark ClearingHouse Worked So Well One Company Got 24 new gTLD using The Famous Trademark "The"</li> <li>Is The Trademark Clearinghouse Causing New gTLD's To Lose 6X The Number Of Registrations?</li> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs</li> <li>The numbers are in! Donuts sunrises typically get 100+ domains, but they also got gamed</li> </ul>

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Details	Details	<ul> <li>Digging in on Donuts' Sunrise: Amazon tops the list, gaming, and top registrars</li> <li>Build Registry Using Questionable Swiss Trademark Registration To Grab "Build" Domains In Sunrise</li> <li>How Did RetailMeNot Get 849 .Codes Domains In Sunrise Without Any Trademarks?</li> <li>Are We Running Out of Trademarks?</li> <li>WIPO FAQ on Geographical Indications</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET</li> </ul> Details
https://docs.google.com/document/d/1Fw2j OgTvXi8lKlt5qELD6i1lfg79-jFSup8MEmH80/ edit?usp=sharing	https://drive.google.com/open?id=1ph-QXnQ LWPVXCDVtM8l51r8Nt0Xojil-CR0fU6cupiU	https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6Gvl3Hv3MtpK83t uc/edit?usp=sharing (pp.1-20)
Sub Team Discussion: 9 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments The AG survey results assist in answering sub questions (a), (b), (c), and (d). The survey data indicate that:  (a) Sunrise Period has served its intended purpose to some extent, but with significant	Summary of Discussions/Comments The previously collected data assist in answering this question, including all of its sub questions (a), (b), (c), (d), (e), and (f).	Summary of Discussions/Comments The additional data assist in answering the sub question (b), (d), (e), and (f).  (b) There are anecdotes about the Sunrise Period having unintended "chilling effect" on

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
limitations due to hurdles such as pricing,	(a) Sunrise Period has served its intended	legitimate registrants. As Sunrise service
certain registry practice, and lack of	purpose to some degree, as data provided by	"operates off the data in the TMCH", the
transliteration support.	Registry Operators shows that brand owners	unintended effect may be caused by the
(1) 0	are using the Sunrise Period. Most trademark	extent to which common words are already
(b) Sunrise Period has unintended effects,	owner respondents to the INTA Survey made	subject to registration in the US, as well as
including negative impacts on registries and registrars, issues of operating Sunrise and	a Sunrise registration and felt the Sunrise	the broad scope of the registrations within
Qualified Launch Programs / Approved	Period has mitigated risks to a major or	the TMCH (including Geographical Indicator
Launch Programs.	moderate extent. Nevertheless, Analysis	and other marks protected by statute or
	Group found that many trademark holders do	treaties). A long list of dictionary words
(c) While proof of use does not seem to be a	not utilize the Sunrise Period and the	protected in the TMCH seems to expand the
major issue, some trademark and brand	registration rate was low.	applicability of trademark protections in the
owner respondents did not submit proof of		domain name space beyond what might be
use due to various reasons.	(b) Sunrise Period has unintended effects for	permitted under domestic legal framework
(d) There is abuse of the Cuprise Deried by	trademark owners who responded to the	(e.g., TMCH treats hundreds of words like
(d) There is abuse of the Sunrise Period by registries documented by trademark and	INTA Survey, such as expenses, reserved	"the", "great", "cool", "luxury" as marks).
brand owners.	names, issues with .sucks/.love, parked	
Statia owners.	domain names. As Sunrise service "operates	(d-f) There are anecdotes about
The survey data do not assist in answering	off the data in the TMCH", some Sub Team	actual/potential abuses of the Sunrise Period
sub questions (e) and (f).	members believe that the confidentiality of	by registrants/trademark owners/registries
	the TMCH causes the unintended effect of	taking advantage of the TMCH, including:
	third parties unable to retrieve information	1) Someone registered trademarks for
	regarding the trademark records in the	relatively low cost specifically in order to
	TMCH.	get priority for Sunrise (marks were
		common terms);
	(c) The TMCH Provider is requiring	2) Someone conducted "Sunrise

appropriate form of "use". 96% of the active

TMCH records are Sunrise eligible, implying

scavenger scam" to get the first dib on

the 300 premium generic domains;

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	"proof of use" was submitted and went	3) Someone obtained a trademark for
	through a validation process. 8% mark	"THE" in order to get first dibs on generic
	records submitted to the TMCH were invalid	domain names;
	some Trademark owners, TMCH agents,	4) Issues with domains registered by
	and law firms that responded to the Analysis	What Box? Holdings, such as luxury.guru,
	Group questionnaire felt it was difficult to	cloud.guru, bet.guru, realestate.guru,
	understand the reason for rejection. Some	wedding.clothing, travel.singles, and
	Sub Team members felt it was problematic	finance.holding;
	that the TMCH does not necessarily require	5) Plan Bee, LLC, the .build registry used a
	the trademark owners to provide the	"questionable" trademark from
	"evidence of use" for validation.	Switzerland to register domain names in
		the Sunrise Period;
	(d) There is abuse of the Sunrise Period by	6) RetailMeNot, Inc. registered 849
	registries documented by trademark owners	.codes domain names, under 101Domain
	who responded to the INTA Survey. They	registrar, in Sunrise without owning any
	reported the discriminatory pricing and unfair	of the corresponding trademarks;
	business practices related to new gTLDs by	
	registries (e.g., .sucks/.love, reserved names).	
	Regarding abuse by trademark owners, a law	
	firm that responded to the Analysis Group	
	questionnaire suggested that some	
	trademark owners falsely registered generic	
	trademarks in order to acquire premier	
	domains during the Sunrise Period.	
	(e) There is no concrete abuse of the Sunrise	
	Period by trademark owners documented by	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	Т	T
	Registrants. Nevertheless, some Sub Team	
	members believe that trademark owners	
	have the potential to abuse due to TMCH's	
	acceptance of marks that are not standard	
	character claim marks. TMCH has not	
	received any formal disputes from third	
	parties though. Analysis Group's caveated	
	finding about the commonly used words that	
	may have triggered the Claims Notice seem	
	to suggest potential abuse by trademark	
	owners. However, Analysis Group found that	
	"dictionary term" strings were not widely	
	registered by trademark owners during	
	Sunrise, suggesting the lack of abuse.	
	(f) There does not seem to be abuse of the	
	Sunrise Period by trademark owners	
	documented by registries, as SDRPs had little	
	usage according to the Registry Operators	
	that responded to the survey. Nevertheless,	
	Jon Nevett from Donuts seemed to mention	
	that some trademark owners tried to "get	
	through the system", so Donuts made some	
	domain names premium to protect their	
	interest. Some Sub Team members also	
	believe that Donuts' "protected marks list"	
	believe that bonuts - protected marks list	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	enables trademark owners to potentially abuse Sunrise.	
QUESTION 1  (a) Should the availability of Sunrise registration (b) If the matching process is expanded, how carights?	ns only for identical matches be reviewed? In Registrant free expression and fair use rights b	pe protected and balanced against trademark
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) TM & Brand Owners tab: cells F9, F55, F66-68, F70-73, F80-81, G18 Registry - Q29a tab: cell A7	Data (See: Source Tab)  Deloitte Reponses: Questions 15-17  Deloitte Follow Up: Question 6  Deloitte TMCH Report: Sections 2.1.1., 2.1.2, 2.2.1.2., 2.3.1  Analysis Group Report: pp.3, 25-26, 28-29, 37-38, 65-67, Appendix I	<ul> <li>How one guy games new gTLD sunrise periods</li> <li>Fake Trademarks Stealing Generic Domains In New gTLD Sunrises</li> <li>The Trademark ClearingHouse Worked So Well One Company Got 24 new gTLD using The Famous Trademark "The"</li> <li>Is The Trademark Clearinghouse Causing New gTLD's To Lose 6X The Number Of Registrations?</li> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs</li> <li>The numbers are in! Donuts sunrises typically get 100+ domains, but they also got gamed</li> <li>Build Registry Using Questionable Swiss Trademark Registration To Grab "Build"</li> </ul>

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
		<ul> <li>Domains In Sunrise</li> <li>Digging in on Donuts' Sunrise: Amazon tops the list, gaming, and top registrars</li> <li>How Did RetailMeNot Get 849 .Codes Domains In Sunrise Without Any Trademarks?</li> <li>Transcript of F2F RPM WG Meeting June 2017 Johannesburg: Transcript 1, Transcript 2 (pp.17, 22-23)</li> <li>WIPO FAQ on Geographical Indications</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET</li> </ul>
Details https://docs.google.com/document/d/1J3UR FVIhknwU53IZDyF4GMrJ-VKnEsgXk2e2Dd0Fc v8/edit?usp=sharing	Details <a href="https://drive.google.com/open?id=1Zi5rDXEk">https://drive.google.com/open?id=1Zi5rDXEk</a> <a href="https://drive.google.com/open?id=1Zi5rDXEk">LGMuuRdSgXncOoPVO3vR783yQQ1JYMHqQz</a> <a href="https://drive.google.com/open?id=1Zi5rDXEk">0</a>	Details  https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6Gvl3Hv3MtpK83t uc/edit?usp=sharing (pp.1-20)
Sub Team Discussion: 16 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments While the AG survey results do not substantially assist in answering this question, trademark and brand owners' responses somewhat assisted answering its sub question (a), indicating the availability of Sunrise registration should not be only for	Summary of Discussions/Comments The previously collected data assist in answering the sub question (a), indicating that the availability of Sunrise registration only for identical matches may need to be reviewed.	Summary of Discussions/Comments The additional data assist in answering the sub question (a).  As Sunrise service "operates off the data in the TMCH", the extent to which common

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
identical matches due to IDN issues and other factors. Nevertheless, the survey results do not suggest an opinion as whether to expand the matching criteria or not.  The survey data do not assist in answering sub question (b).	Trademark owner, TMCH agent, and law firm respondents to Analysis Group's questionnaire felt limited by Sunrise registrations being forced to be exact matches; some concern was expressed by registries, registrars, and trademark owners about the associated cost with expanding the matching criteria.  Deloitte TMCH Report indicates relatively few abused labels, suggesting limited current usage of "expanded match" via abused labels. Deloitte TMCH Report also indicates the doubled amount of domain names/labels derived from the trademark records, implying that there is already "expansion" of matches. Deloitte has not received any complaints regarding the Sunrise eligibility requirements and its verification process.  Opposite to expansion, Registry Operators	words are already subject to registration in the US, the broad scope of registration within the TMCH (including Geographical Indicator and other marks protected by statute or treaties), as well as anecdotes about actual/potential abuses of Sunrise by registrants/trademark owners/registries taking advantage of the TMCH may be a factor to consider in the Working Group's discussion of the availability of Sunrise registrations only for identical matches (e.g. question about expanding match criteria). The expanded match issues raised by Maxim Alzoba and information shared by Amadeu Abril i Abril during the June 2017 Johannesburg meeting may also be relevant.
	Opposite to expansion, Registry Operators have the capability to limit registration by goods and services based on the SMD file.  Due to the acceptance of design marks into the TMCH, there may be issues even for identical matches in Sunrise.	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
ANALYSIS GROUP SURVEY RESULTS	In an analogous sense, Analysis Group's analysis of expanding matching criteria pertaining to the Trademark Claims service may be relevant. Analysis Group believes that expanding the matching criteria may be of limited benefit to trademark owners and may be associated with costs incurred by registries and registrars, as well as potential deterrence to good-faith registration and increased abandonment rate. Nevertheless, Analysis Group did not conduct a concrete cost-benefit analysis of expanding the matching criteria; their analysis also did not	ADDITIONAL DATA SUBMITTED
	include variations such as goods or services sold by trademark holders.  The previously collected data do not assist in answering the sub question (b).	
QUESTION 2 (Threshold question: Is Registry pricing within the scope of the RPM WG or ICANN's review?) (a) Does Registry Sunrise or Premium Name pricing practices unfairly limit the ability of trademark owners to participate during Sunrise? (b) If so, how extensive is this problem?		
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: <u>Survey Analysis Tool</u> )	Data (See: <u>Source Tab</u> )	Not Applicable

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
TM & Brand Owners tab: cells F19-26, D-G19-20, D-F21-22, D-F25 Registries & Registrars tab: cells F12, F14-15 Registry - Q7 tab TM Owner - Q27 tab: cell A41	Registry Operator Responses: pp.1-2 Analysis Group Report: pp.35, 38, 65 INTA Survey: pp.14, 48, 50, 52, 58-59 ICANN61 Transcript: pp.9-13, 19, 21	
Details <a href="https://docs.google.com/document/d/1uwNtzemdC65DWMcVkJ2HfWFIHyCvtJzqMgaarLn2">https://docs.google.com/document/d/1uwNtzemdC65DWMcVkJ2HfWFIHyCvtJzqMgaarLn2</a> <a href="mailto:nsM/edit?usp=sharing">nsM/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=1k8SXcZR">https://drive.google.com/open?id=1k8SXcZR</a> <a href="mailto:SzluqAVkTxYJL63qbBt_A8e9vZNdoKJp8tFc">SzluqAVkTxYJL63qbBt_A8e9vZNdoKJp8tFc</a>	Not Applicable
Sub Team Discussion: <u>16 January 2019</u>	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments The AG survey results assist in answering this question, including both of its sub questions (a) and (b).	Summary of Discussions/Comments The previously collected data assist in answering this question, including both of its sub questions (a) and (b):	Not Applicable
(a) The disparate pricing between Sunrise and General Availability was a clear factor that limited the ability of the majority of trademark and brand owner survey respondents to participate during Sunrise.	(a) Premium Name pricing, discriminatory pricing, or Registry's unfair business practices related to gTLDs limited the ability of many trademark owner, who responded to the INTA Survey, to participate during Sunrise.	
(b) This problem seems extensive among the trademark and brand owner survey respondents.	Analysis Group received similar feedback on the premium pricing from registrars, trademark owners, TMCH agents, and law	

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	firms. Trademark owner respondents to	
	Analysis Group questionnaire were also	
	concerned that their trademarked strings	
	may be on the premium list, but they did not	
	have access to a sufficient number of	
	premium lists to test the hypothesis.	
	Nevertheless, Analysis Group did not have	
	enough data to analyze the disparate pricing	
	between Sunrise and General Availability.	
	In addition, PIR, Donuts, and AFNIC provided	
	the average number of Sunrise registration	
	per TLD; Donuts' average price is \$100/TLD	
	and 98% of the time Donut's price is	
	standard. Related, Donuts' DPML Plus also	
	has premium pricing that does not permit	
	overrides of blocking.	
	(b) This problem seems extensive among the	
	trademark owner respondents to the INTA	
	Survey and Analysis Group questionnaire.	

#### **QUESTION 3**

- (a) Should Registry Operators be required to create a mechanism that allows trademark owners to challenge the determination that a second level name is a Premium Name or Reserved Name?
- (b) Additionally, should Registry Operators be required to create a release mechanism in the event that a Premium Name or Reserved Name is challenged successfully, so that the trademark owner can register that name during the Sunrise Period?

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(c) What concerns might be raised by either or both of these requirements?		
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: <u>Survey Analysis Tool</u> ) TM & Brand Owners tab: cells D-F 34-37 Registries & Registrars tab: cells D-F 17-19	Data (See: Source Tab) Analysis Group Report: p.65 INTA Survey: pp.53, 60 ICANN61 Transcript: pp.11-21	Not Applicable
Details https://docs.google.com/document/d/1dxPb e4gApZO6USTfDI-xMp3lleS7hlxozX_0ad_xfl8/ edit?usp=sharing	Details <a href="https://drive.google.com/open?id=10npR7b">https://drive.google.com/open?id=10npR7b</a> 6WWJZ6J20583GNq2OLM4jBp-sS-Yeq564Gw M	Not Applicable
Sub Team Discussion: 16 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments Some Sub Team members believe the trademark and brand owners' responses assist in answering all of its sub questions (a), (b), and (c). Trademark and brand owner respondents believe that:  (a) Registry Operators should be required to create a mechanism that allows trademark owners to challenge the determination that a second level name is a Premium Name or	Summary of Discussions/Comments The previously collected data assist in answering the sub questions (a) and (b):  (a) Responses from trademark owner to the Analysis Group questionnaire suggest that Registry Operators should be required to create a mechanism that allows trademark owners to challenge the determination that a second level name is a Premium Name or	Not Applicable

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Reserved Name.	Reserved Name. Suggested mechanisms	
(I) Secretary Consideration and the secretary control of the secretary	include setting a limit on how many	
(b) Registry Operators should be required to create a release mechanism in the event that	trademarked strings could be placed on	
a Premium Name or Reserved Name is	reserved and premium lists; Acceptable Use	
challenged successfully, so that the	policies at the registry level may also be	
trademark owner can register that name	relevant.	
during the Sunrise Period.	Tangentially related, Donuts' DPML Plus also	
(c) The concerns that might be raised by these	has premium pricing that does not permit	
requirements include that registries might	overrides of blocking.	
have less flexibility in terms of what names	Ğ	
they can reserve.	(b) Responses from trademark owners	
	gathered via the Analysis Group	
	questionnaire and INTA Survey suggest that	
	Registry Operators should be required to	
	create a release mechanism in the event that	
	a Premium Name or Reserved Name is	
	challenged successfully.	
	The previously collected data do not assist in	
	answering the sub question (c).	
	answering the sab question (e).	

#### **QUESTION 4**

- (a) Are Registry Operator Reserved Names practices unfairly limiting participation in Sunrise by trademark owners?
- (b) Should Section 1.3.3 of Specification 1 of the Registry Agreement be modified to address these concerns?
- (c) Should Registry Operators be required to publish their Reserved Names lists -- what Registry concerns would be raised by that publication, and what problem(s) would it solve?

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(d) Should Registry Operators be required to provide trademark owners in the TMCH notice, and the opportunity to register, the domain name should the Registry Operator release it – what Registry concerns would be raised by this requirement?

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Data (See: Survey Analysis Tool) TM & Brand Owners tab: cells D-F34-37, F37-43 Registries & Registrars tab: cells D-F17-19, F23-25, G20-22 Registrar - Q8 tab	Data (See: Source Tab) Registry Operator Responses: pp.4-5 Analysis Group Report: pp.35, 65	Not Applicable
Details <a href="https://docs.google.com/document/d/1-rpRn">https://docs.google.com/document/d/1-rpRn</a> <a href="mailto:MArtFoS8_6Sx99aBY3FAJRWhfyyPY-bc6CR6DI/edit?usp=sharing">MArtFoS8_6Sx99aBY3FAJRWhfyyPY-bc6CR6DI/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=1ecm9e0ji">https://drive.google.com/open?id=1ecm9e0ji</a> <a href="https://drive.google.com/open?id=1ecm9e0ji">A6dPsUcACNIHOLgFD5tZPgU3PzF3WtDOdqY</a>	Not Applicable
Sub Team Discussion: <u>16 January 2019</u>	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments The AG survey results assist in answering this question, including all of its sub questions (a), (b), (c), and (d).	Summary of Discussions/Comments The previously collected data assist in answering the sub question (a).	Not Applicable
(a) Trademark and brand owner respondents believe that Registry Operator Reserved Names practice limited their participation in Sunrise.	From Registry Operators' point of view, their Reserved Names practices do not seem to unfairly limiting participation in Sunrise by trademark owners. Donuts reported that all	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
(b) Section 1.3.3. Of Specification 1 of the Registry Agreement may require modification if a Registry Operator is required to create a formal challenge mechanism that allows the release of the successfully challenged Premium Name or Reserved Name to eligible brand owner trademark owners.  (c) Trademark and brand owner respondents overwhelming support the publication of Reserved Names lists by Registry Operators; this would reduce the limitation of trademark and brand owners participating in Sunrise. Registry Operator respondents do not support this idea. Registry Operator respondents are mainly concerned with the revelation of competitive data; other concerns, not reflected in the survey data, include potential breach of ICANN or Registry Operator respondents seem to provide the Reserved Names lists to Registrars.  (d) Trademark and brand owner respondents overwhelming support the idea that Registry Operators be required to provide trademark owners in the TMCH notice, and the opportunity to registry the domain name should the Registry Operator release it. A	their SLDs are available for registration except for the required ICANN reserved list, a handful of super premium labels, and those that mark holders purchased blocking services for. Nevertheless, some trademark owner respondents to the Analysis Group questionnaire were concerned that their trademarked strings may be on the reserved list, but they did not have access to a sufficient number of reserved lists to test the hypothesis.  The previously collected data do not assist in answering the sub questions (b), (c), and (d).	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
majority of Registry Operator respondents do not support this idea. Registrar respondents have mixed views.		
actually ran a 60-day Sunrise Period? (i) Are there any unintended results?	Period serve its intended purpose, particularly in pand their Sunrise Periods create uniformity conc Sunrise Period is extended beyond 30 days?	, , ,
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) TM & Brand Owners tab: cells F28-32, G28 Registries & Registrars tab: cells F41, G41-42, H41 Registry & Registrar - Q15 & Q4f tab: cells B10-14, B22-27 Registry Q16/Registrar Q4g tab: cells D26-34 Registrar - Q4h tab: cells B5-7, C5-7, E8, F8	Data (See: Source Tab) Analysis Group Report: p.37 INTA Survey: pp.15, 51, 59 ICANN61 Transcript: pp.25-37	Not Applicable
Details <a href="https://docs.google.com/document/d/1cHtW">https://docs.google.com/document/d/1cHtW</a> <a href="https://docs.google.com/document/d/1cHtW">XXy9jh5JsoieFE7VinddaWvGTlaAE58E4ujn_ao</a> <a href="https://docs.google.com/document/d/1cHtW">/docs.google.com/document/d/1cHtW</a> <a href="https://document/d/1cHtW">/docs.google.com/document/d/1cHtW</a> <a href="https://document/d/1cHtW">/docs.google.com/document/d/1cHtW</a> <a href="https://document/d/1cHtW">/docs.google.com/document/d/1cHtW</a> <a href="https://docs.google.com/document/d/1cHtW">/docs.google.com/document/d/1cHtW</a> <a href="https://document/d/1cHtW">/document/d/1cHtW</a> <a href="https://document/document/d/1cHtW">/document/d/1cHtW</a> <a href="https://document/document/d/1cHtW">/document/d/1cHtW</a> <a href="https://document/document/d/1cHtW">/document/d/1cHtW</a> <a href="https://document/d/1cHtW">/do</a>	Details  https://drive.google.com/open?id=1eyuNzB  mNDwoZeTd5_y4-WYM7aW3xHdKd0e5QuDA  AEck	Not Applicable

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Sub Team Discussion: 19 December 2018, 2 January 2019, 9 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments The AG survey results assist in answering this question, including all of its sub questions (i), (ii), (iii), and (iv). The survey data indicate that:	Summary of Discussions/Comments The previously collected data assist in answering this question, including its sub questions (iii) and (iv).	Not Applicable
(a) The current 30-day minimum for a Sunrise Period seems to generally serve its intended purpose.	(a) The current 30-day minimum for a Sunrise Period seems to generally serve its intended purpose. A majority of INTA Survey respondents felt that Sunrise Period has	
(i) There are unintended results, including negative impacts on both Registry Operators and Registrars, issues for GEO TLDs, and confusion about the two types of Sunrise periods.	helped mitigate risks to a major or moderate extent; the other mechanisms do not seem that effective.	
(ii) The uniformity concerns with regard to Registry Operators' ability to expand their Sunrise Periods should be addressed to increase customer understanding and provide appropriate notice to brand owners.	(iii) There may be benefit when the Sunrise Period is extended beyond 30 days, as some trademark owner respondents to the INTA Survey commented that the Sunrise Period is too short.	
(iii) When the Sunrise Period is extended beyond 30 days, there are benefits to brand owners, and maybe some Registrars whose	(iv) One disadvantage of having a longer Sunrise might be that it would not result in more trademark owners registering, according to the Analysis Group findings.	

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
revenues would increase / risks would decrease.  (iv) When the Sunrise Period is extended beyond 30 days, there are disadvantages to some Registry Operators and Registrars, including additional cost burdens or delay in revenue streams. Nevertheless, most Registry Operators have already run a 60-day end-date Sunrise, so the additional burdens may not be significant.	The previously collected data do not assist in answering the sub questions (i) and (ii).	

In light of evidence gathered above, should the Sunrise Period continue to be mandatory or become optional?

- (i) Should the WG consider returning to the original recommendation from the IRT and STI of Sunrise Period OR Trademark Claims in light of other concerns, including freedom of expression and fair use?
- (ii) In considering mandatory vs optional, should Registry Operators be allowed to choose between Sunrise and Claims (that is, make ONE mandatory)?

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) TM & Brand Owners tab: cells D-F14, D-F17, F28-32, D-F84-85, G28 Registries & Registrars tab: cells D-F30-31, D-F79-80, F41, F50-52, G41-42, H41 Registry & Registrar - Q15 & Q4f tab: cells B10-14, B22-27 Registry Q16/Registrar Q4g tab: cells D26-34 Registrar - Q4h tab: cells B5-7, C5-7, E8, F8	Data (See: Source Tab) Registry Operator Responses: p.1 (Question A) Analysis Group Report: pp.3, 6, 16, 18, 34-35, 38, 65-66 INTA Survey: pp.15, 31, 51 Staff Summary: p.6 (Chart 7) ICANN61 Transcript: p.11	<ul> <li>How one guy games new gTLD sunrise periods</li> <li>Fake Trademarks Stealing Generic Domains In New gTLD Sunrises</li> <li>The Trademark ClearingHouse Worked So Well One Company Got 24 new gTLD using The Famous Trademark "The"</li> <li>Is The Trademark Clearinghouse Causing</li> </ul>

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Registry - Q29 tab		New gTLD's To Lose 6X The Number Of Registrations?  How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs  The numbers are in! Donuts sunrises typically get 100+ domains, but they also got gamed  Digging in on Donuts' Sunrise: Amazon tops the list, gaming, and top registrars  Build Registry Using Questionable Swiss Trademark Registration To Grab "Build" Domains In Sunrise  How Did RetailMeNot Get 849 .Codes Domains In Sunrise Without Any Trademarks?  WIPO FAQ on Geographical Indications  Transcript of F2F RPM WG Meeting June 2017 Johannesburg: Transcript 1 (p.37), Transcript 2  Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET
Details <a href="https://docs.google.com/document/d/1t_R">https://docs.google.com/document/d/1t_R</a> <a href="mailto:eo_aTnb3zl6AZw4kYJVJJfClvCkIMGBxViEo8dedit?usp=sharing">eo_aTnb3zl6AZw4kYJVJJfClvCkIMGBxViEo8dedit?usp=sharing</a>		Details <a href="https://docs.google.com/document/d/1PSjuo">https://docs.google.com/document/d/1PSjuo</a> <a href="https://docs.google.com/document/d/1PSjuo">hvTGkXbmK5eNGSEi_R0qw6GvI3Hv3MtpK83tuc/edit?usp=sharing</a> (pp.1-20)

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Sub Team Discussion: 16 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments The AG survey results assist in answering this question, including both of its sub questions (i), (ii).  (b) Trademark and brand owner respondents think the Sunrise Period should continue to be mandatory.  (i) There seems to be a need for the WG to consider returning to the original recommendation from the IRT and STI, as there are concerns with the implementation of ALP and QLP, particularly as relevant for GEO TLDs (eg., issues with notice on ALP, allowed number of GEO TLD domain strings under QLP).  (ii) Registry Operator respondents prefer Sunrise and Claims to be optional, with a slight preference for Sunrise to be mandatory, and Claims to be optional.	Summary of Discussions/Comments The previously collected data assist in answering this question, including both of its sub questions (i) and (ii).  (b) Analysis Group findings (e.g., low dispute rate, lack of interests among registries/registrars/TMCH agents) seem to indicate that the Sunrise Period does not need to continue being mandatory. Blocking services such as DPML and DPML Plus seem to suggest that Sunrise might not be necessary, although not every registry offers blocking mechanisms. While PIR and Donuts reported low levels of Sunrise registrations, there were 64K Sunrise registrations across 484 gTLDs as of August 2017. Analysis Group found that trademark holders that do register during the Sunrise Period are selective about which Sunrise Periods they utilize. Trademark owner respondents to INTA Survey felt Sunrise was more useful than Claims.	Summary of Discussions/Comments As Sunrise service "operates off the data in the TMCH", the extent to which common words are already subject to registration in the US, the broad scope of registration within the TMCH (including Geographical Indicator and other marks protected by statute or treaties), as well as anecdotes about actual/potential abuses of Sunrise by registrants/trademark owners/registries taking advantage of the TMCH may be a factor to consider in the Working Group's discussion of whether the Sunrise Period should continue to be mandatory or be optional.  Information shared during the June 2017 Johannesburg meeting may also be relevant in answering the sub question (ii): Examples such as Police.Paris, Police.NYC (Geo TLD), Windows.Construction (specialized TLD) may suggest that some Registry Operators should

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	(i) There seems to be a need for the WG to consider returning to the original recommendation from the IRT and STI of Sunrise Period OR Trademark Claims, in light of the Analysis Group findings that many trademark holders felt less necessity to utilize the Sunrise Period even though they applied for Sunrise eligibility. Nevertheless, Analysis Group did not conduct a cost-benefit analysis on altering the way the services function.  (ii) It seems that Registry Operators should be allowed to choose between Sunrise and Claims, implied by the data mentioned above.	be allowed to choose between Sunrise and Claims.
QUESTION 6  (a) What are Sunrise Dispute Resolution Policie (b) Are SDRPs serving the purpose(s) for which (c) If not, should they be better publicized, bet	they were created?	
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Not Applicable	Data (See: Source Tab) Registry Operator Responses: pp.1-2 (Question A) Deloitte Responses: Question 20 Deloitte Follow up: Question 2 Analysis Group Report: p.66	Not Applicable

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	INTA Survey: p.52 TLD Startup Tool	
Details (See: Survey Analysis Tool) https://docs.google.com/document/d/1fDah BHB3JiMg0EHPZa4h5H_SVXrADKSnsneQe1MI JOA/edit?usp=sharing	Details <a href="https://drive.google.com/open?id=15sQKDN">https://drive.google.com/open?id=15sQKDN</a> <a href="https://drive.google.com/open?id=15sQKDN">ohg3Cp6i35U9NKo3r1RfxjLHm4D7antNGtA</a>	Not Applicable
Sub Team Discussion: 16 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments The AG survey results do not assist in answering this question. However, survey results suggest possible recommendations to solve problems related to Sunrise registration through SDRP.	Summary of Discussions/Comments The previously collected data assist in answering this question, including all of its sub questions (a), (b), and (c).  (a) Some registries have their SDRP policies linked from the TLD Startup Tool on ICANN.org, but their experience with SDRPs is largely unknown. AFNIC, Donuts, and PIR provided information on their SDRPs; AFNIC had two SDRP disputes while Donuts and PIR had none. Due to the little utilization of SDRPs, changes may be needed for SDRPs to be more well-known, understood, and effective.	Not Applicable

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
		T
	(b) SDRPs do not seem to serve the	
	purpose(s) for which they were created.	
	Based on Deloitte's responses, some Sub	
	Team member believe it is a problem when a	
	third party would not receive the Claims	
	Notice on a domain name that has already	
	been registered in Sunrise; this makes it	
	difficult for the third party to challenge the	
	registration. Some Sub Team members	
	believe that the inadequacy of the Claims	
	Notice, as well as the lack of searchable	
	trademark database in certain countries also	
	make the SDRPs ineffective.	
	(c) Some Sub Team members believe that	
	SDRPs should be better publicized, made	
	uniform across all Registry Operators, and	
	enhanced in certain ways (e.g., handle	
	allegations of Sunrise gaming). Some other	
	Sub Team members believe that the TMCH	
	should be opened for review to make SDRP	
	effective. However, a TMCH agent who	
	responded to the Analysis Group	
	questionnaire suggested that the ability to	
	challenge trademarks registered after a TLD's	
	launch should be reduced or eliminated.	

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
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#### **QUESTION 7**

- (a) Can SMD files be used for Sunrise Period registrations after they have been canceled or revoked?
- (b) How prevalent is this as a problem?

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Not Applicable	Data (See: Source Tab) Registry Responses: Question A Deloitte Responses: Questions 3, 7, 19 Deloitte Follow Up: Question 5 ICANN61 Transcript: p.16-18	Not Applicable
Details <a href="https://docs.google.com/document/d/16aDH">https://docs.google.com/document/d/16aDH</a> <a href="mailto:19a5HdStzw0t5RG3xs0kCiRXK5qVr5nHucTXNVs/edit?usp=sharing">19a5HdStzw0t5RG3xs0kCiRXK5qVr5nHucTXNVs/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=1cbCKnolz">https://drive.google.com/open?id=1cbCKnolz</a> <a href="https://drive.google.com/open?id=1cbCKnolz">u5ok3OS5dLi1Kw6dh0-OHa0cjDo1LEv_K9M</a>	Not Applicable
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Not Applicable
Summary of Discussions/Comments The AG survey results do not assist in answering this question. However, previously collected data from the TMCH (Deloitte) assist in answering this question.	Summary of Discussions/Comments  The previously collected data assist in answering this question, including both of its sub questions (a) and (b).	Not Applicable
	(a) SMD files cannot be used for Sunrise Period registration after the underlying	

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	trademarks have been canceled or revoked.	
	According to Registry Operators' responses,	
	the checks and safeguards implemented by	
	the TMCH prevent any SMD files from being	
	issued to non-qualified parties. Deloitte also	
	stated that the validity of a SMD file is not a	
	reason for dispute with the TMCH.	
	However, some Sub Team members believe	
	that SMD file could still conceivably work if the underlying trademark is invalid. Their	
	rationale includes: there may be a 'window'	
	before TMCH's validation, as the trademark	
	owners need to inform Deloitte that a mark	
	has been cancelled; if there is no change to	
	the information provided by the trademark	
	owner, the SMD file would not be revoked.	
	Nevertheless, it is not really in the registrar's	
	interest to be using an invalid SMD file.	
	(b) Problem with SMD files does not seem	
	prevalent based on the previously collected	
	data.	

#### **QUESTION 8**

On LRP, ALP, QLP – Limited Registration Periods, Approved Launch Programs and Qualified Launch Programs:

(a) Are Limited Registration Periods in need of review vis a vis the Sunrise Period? Approved Launch Programs? Qualified Launch programs?

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
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(b) Are the ALP and QLP periods in need of review? (c) What aspects of the LRP are in need of review?		
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells D51-52, F52-54 Registry - Q29a tab: cells A5, A7	Data (See: Source Tab) Deloitte TMCH Report: p.5 Analysis Group Report: pp.7, 66 TLD Startup Tool	<ul> <li>WIPO FAQ on Geographical Indications</li> <li>Transcript of F2F RPM WG Meeting June 2017 Johannesburg: Transcript 1 (pp.33-34, 37), Transcript 2 (pp.27-31)</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET</li> </ul>
Details <a href="https://docs.google.com/document/d/1mKD">https://docs.google.com/document/d/1mKD</a> ObpwPUDjn2-uhKENIEL6mZIwVC_wZX2VxVuv Qqag/edit?usp=sharing	Details https://drive.google.com/open?id=1aovilYvg bzf0GXyVN1sBUC2BZCsabnkEvKoQ9SJ4jpM	Details https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6Gvl3Hv3MtpK83t uc/edit?usp=sharing (pp.19-20)
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments The AG survey results assist in answering this question, including all of its sub questions (a), (b), and (c). Responses from Registry Operators and Registrars indicate that:  (a) Due to various unanticipated issues, the	Summary of Discussions/Comments The previously collected data assist in answering this question, including all of its sub questions (a), (b), and (c).  (a) Limited Registration Periods are in need of review. One registry respondent to the	Summary of Discussions/Comments Information shared by Amadeu Abril i Abril during the June 2017 Johannesburg meeting, WIPO FAQ on Geographical Indications, as well as the Working Group's discussions about GI entries in the TMCH and marks protected by statute or treaties may be a

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Limited Registration Periods are in need of review, particularly the Approved Launch Programs.  (b) It is implied that ALP and QLP periods are in need of review.  (c) The aspects of the LRP that are in need of review include: lack of clarity/understanding, conflict between locally protected terms and TMCH, eligibility issues, registration of locally-targeted TLD, Internationalized Domain Name (IDN) issues, ICANN Org process, issues with GEO TLDs, overly generic strings, etc.	Analysis Group questionnaire noted that the slow approval for special launch programs sometimes caused TLDs to give priority to trademark owners instead of geoTLDs and ccTLD community members. As the great majority of marks in the TMCH are Latin script with recordals dominated by US customers (e.g., only 127 verified trademark in Russia in the Deloitte TMCH Report), it seems to suggest the potential need for change of Limited Registration Periods to account for the lack of TMCH usage in certain countries/geographical regions.  (b) ALP and QLP periods seem to be in need of review. Information on ALP and QLP policies and periods of various Registry Operators can be accessed from the TLD Startup Tool on ICANN.org.  (c) One aspect of the LRP in need of review seems to be the "slow approval" process.	factor to consider in the Working Group's discussion of whether Limited Registration Periods/ALP/QLP are in need of review.  According to Amadeu, QLP has worked well, but ALP "has been a complete failure and complete fraud because ICANN staff has not been willing to approve anything else than the one as a test. And that one has not been yet been carried out".
OUESTION O		

#### **QUESTION 9**

In light of the evidence gathered above, should the scope of Sunrise Registrations be limited to the categories of goods and services for which the trademark is actually registered and put in the Clearinghouse?

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**ADDITIONAL DATA SUBMITTED** 

**TLDs** 

also got gamed

registrars

The numbers are in! Donuts sunrises typically get 100+ domains, but they

Amazon tops the list, gaming, and top

<u>How Did RetailMeNot Get 849 .Codes</u> Domains In Sunrise Without Any

.Build Registry Using Questionable
Swiss Trademark Registration To Grab

Digging in on Donuts' Sunrise:

"Build" Domains In Sunrise

**DATA PREVIOUSLY COLLECTED** 

**ANALYSIS GROUP SURVEY RESULTS** 

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED	
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells F52-53, G74 TM & Brand Owners tab: cell F14, F17, F25 TM Owner - Q10 tab: cell F6 Actual & Potential Registrants tab: cell E14	Data (See: Source Tab) Registry Operator Responses: p.2 Deloitte Responses: Question 17 Deloitte Follow Up: Questions 6, 7 Analysis Group Report: p.26 INTA Survey: p.30	<ul> <li>How one guy games new gTLD sunrise periods</li> <li>Fake Trademarks Stealing Generic Domains In New gTLD Sunrises</li> <li>The Trademark ClearingHouse Worked So Well One Company Got 24 new gTLD using The Famous Trademark "The"</li> <li>Is The Trademark Clearinghouse Causing New gTLD's To Lose 6X The Number Of Registrations?</li> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new trademark Clearin</li></ul>	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
		Trademarks?  Are We Running Out of Trademarks?  WIPO FAQ on Geographical Indications  Transcript of F2F RPM WG Meeting June 2017 Johannesburg: Transcript 1 (p.12), Transcript 2  Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET
Details <a href="https://docs.google.com/document/d/1SuRmmoRn9CKT6946wYpjpjGjJ_3F8UCIfNzU1dWh8E/edit?usp=sharing">https://docs.google.com/document/d/1SuRmmoRn9CKT6946wYpjpjGjJ_3F8UCIfNzU1dWh8E/edit?usp=sharing</a>	Details https://drive.google.com/open?id=1lvPOFuK MmNdJNyaUmzcnnLsbQmkejn-rvGp3fhsZg	Details https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6GvI3Hv3MtpK83t uc/edit?usp=sharing (pp.1-20)
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments Some members believe the survey data assists in answering this question, indicating that the Sunrise Registration should be limited to the categories of goods and services for which the trademark is actually registered and put in the TMCH due to issues such as overly generic strings and gaming concerns.	Summary of Discussions/Comments The previously collected data assist in answering this question. Sub Team members have mixed opinions on whether the scope of Sunrise Registrations should be limited to the categories of goods and services for which the trademark is actually registered and put in the Clearinghouse.	Summary of Discussions/Comments As Sunrise service "operates off the data in the TMCH", the extent to which common words are already subject to registration in the US, the broad scope of registration within the TMCH (including Geographical Indicator and other marks protected by statute or treaties), as well as anecdotes about

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
		actual/potential abuses of Sunrise by
	As Sunrise service "operators off the data in	registrants/trademark owners/registries
	the TMCH", Some Sub Team members believe it is necessary due to Deloitte's	taking advantage of the TMCH may be a factor to consider in the Working Group's
	acceptance of "non-trademarks" (e.g.,	discussion of whether the scope of Sunrise
	geographical indications, protected	Registrations should be limited to the
	designation of origin, protected appellations	categories of goods and services for which
	of origin) as well as design marks into the TMCH. Hence limiting the Sunrise	the trademark is actually registered and put in the Clearinghouse. Issues raised by Rubens
	Registration would be helpful in dealing with	Kuhl during the June 2017 Johannesburg
	the "overbreadth" issue.	meeting may also be relevant.
	Some Sub Team members believe that it is	Some Sub Team members support stronger
	not necessary, as Registry Operators already	scrutiny over how marks are included and
	have the capability to limit registration by	their protections applied, particularly with
	goods and services based on information provided in the SMD-files; none of the	regard to limiting their application to categories of demonstrated use.
	Registry Operators that responded to the	categories of demonstrated use.
	survey has done so. In addition, Analysis	
	Group was unable to include the variation of	
	goods or services in their study of the TMCH, suggesting it would be difficult to implement	
	the limitation. Their difficulty stemmed from	
	the complexity associated with the Nice	
	classification codes, as well as the mismatch	
	between keywords associated with the trademark and the definition of the broad	
	trademark and the definition of the broad	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	industry that applies to the trademark. Based on results from the INTA Survey, the costs for proof of use filing are relatively low as well, suggesting the imposition of additional requirements may not add to a system that is already too burdensome.	
QUESTION 10 Explore use and the types of proof required by	the TMCH when purchasing domains in the sunri	se period.
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Not Applicable	Data (See: Source Tab) Deloitte Responses: Question 15 Deloitte Follow Up: Question 1 INTA Survey: pp.30-31	<ul> <li>How one guy games new gTLD sunrise periods</li> <li>Fake Trademarks Stealing Generic Domains In New gTLD Sunrises</li> <li>The Trademark ClearingHouse Worked So Well One Company Got 24 new gTLD using The Famous Trademark "The"</li> <li>Is The Trademark Clearinghouse Causing New gTLD's To Lose 6X The Number Of Registrations?</li> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs</li> <li>The numbers are in! Donuts sunrises typically get 100+ domains, but they also got gamed</li> </ul>

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
		<ul> <li>Digging in on Donuts' Sunrise: Amazon tops the list, gaming, and top registrars</li> <li>Build Registry Using Questionable Swiss Trademark Registration To Grab "Build" Domains In Sunrise</li> <li>How Did RetailMeNot Get 849 .Codes Domains In Sunrise Without Any Trademarks?</li> </ul>
Details <a href="https://docs.google.com/document/d/15CeX">https://docs.google.com/document/d/15CeX</a> <a href="https://docs.google.com/document/d/15CeX">6Ky2Y070drQ6NeHX8H-kTPopsnkH43v_OIRW</a> <a href="https://docs.google.com/document/d/15CeX">Vi0/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=19aBDQ-Q">https://drive.google.com/open?id=19aBDQ-Q</a> <a href="https://drive.google.com/open?id=19aBDQ-Q">FPPYcxwKiR7v5ruojFEYgtggET59N8bHpAXU</a>	Details  https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6Gvl3Hv3MtpK83t uc/edit?usp=sharing (1-19)
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: <u>27 February 2019</u>
Summary of Discussions/Comments The AG survey results do not assist in answering this question. However, trademark and brand owner respondents provided information on how many TMCH records had proof of use submitted, as well as the reasons why proof of use was not submitted. In addition, the Staff Report on RPMs include examples of the use and types of proof, which may assist in answering this question.	Summary of Discussions/Comments The previously collected data assist in answering this question, providing information on the use and the types of proof required by the TMCH. 96% of the active TMCH records are Sunrise eligible, implying Deloitte is accepting the proof of use 96% of the time. Deloitte has a clearly defined proof of use verification process and submitted a "how to submit a proof of use manual" on its	Summary of Discussions/Comments As Sunrise service "operates off the data in the TMCH", anecdotes about actual/potential abuses of Sunrise by registrants/trademark owners/registries taking advantage of the TMCH may be a factor to consider in the Working Group's discussion of the use and types of proof required by the TMCH when purchasing

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED	
	website that includes examples of (im)permissible samples. The range of samples accepted by the TMCH is intended to be flexible to accommodate practices from multiple jurisdictions. The INTA Survey also provided information on the number of proof of use filed and cost of proof of use filings by trademark owner respondents.	domains in the Sunrise Period (e.g., "token use" in the TMCH validation system).	
QUESTION 11  (a) How effectively can trademark holders who use non-English scripts/languages able to participate in Sunrise (including IDN Sunrises)?  (b) Should any of them be further "internationalized" (such as in terms of service providers, languages served)?			
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED	
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells F56-57 Registry - Q29a tab: cell A7	Data (See: Source Tab)  Deloitte TMCH Report: Sections 2.1.1, 2.1.2  Analysis Group Report: pp.7, 67  TLD Startup Tool	Data Transcript of F2F RPM WG Meeting June 2017 Johannesburg: Transcript 1 (pp.9-10, 33-34, 37), Transcript 2 (pp.27-31)	
Detail https://docs.google.com/document/d/1NwY DeR1ICnwTQbGtW0IN9DW658DrdA6TvPLtJJO IT08/edit?usp=sharing	Details https://drive.google.com/open?id=1sKYwbyU rWYOg2FKzSuZLobdwzi10CZnRgT6SsZrst0k	Details https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6Gvl3Hv3MtpK83t uc/edit?usp=sharing (17-19)	
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019	

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	T	
Summary of Discussions/Comments	Summary of Discussions/Comments	Summary of Discussions/Comments
The AG survey results assist in answering this	The previously collected data assist in	Information shared by Amadeu Abril i Abril
auestion, including both of its sub auestions	answering the sub question (a)	during the June 2017 Johanneshurg moeting

(a) Some trademark and brand owners cannot effectively use non-English scripts/languages to be able to participate in Sunrise (including IDN Sunrises) due to factors such as the lack of support by TMCH for transliteration of the trademark.

(a) and (b). Responses from Registry

Operators indicate that:

(b) Aspects such as service providers and languages served may be further "internationalized" as there is interest/desire for IDN Sunrise registration. However, some TLDs have an IDN-only policy, hence no need to establish a separate IDN Sunrise.

# answering the sub question (a).

As the great majority of marks in the TMCH are Latin script with recordals dominated by US customers, it suggests that trademark holders who use non-English scripts/languages may not be able to effectively participate in Sunrise. Deloitte TMCH Report indicates the breakdown of TMCH entries by country, but there is no data related to IDN issues. The TLD Startup Tool on ICANN.org has information on IDN TLDs and links to their policies in English by design (non-English policies may exist elsewhere), but it only allows search by A-label.

The previously collected data do not assist in answering the sub question (b) about what aspect of Sunrise should be further "internationalized". However, one respondent to the Analysis Group questionnaire suggested the expansion of IDN-related matching criteria (e.g., IDN matches for ä, ö, ü).

#### during the June 2017 Johannesburg meeting may help inform the Working Group's discussions of the effectiveness of trademark holders who use non-English scripts/languages to participate in Sunrise (including IDN Sunrise), and whether further "internationalization" is needed.

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ALYSIS GROUP SURVEY RESULTS
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#### **QUESTION 12**

- (a) Should Sunrise Registrations have priority over other registrations under specialized gTLDs?
- (b) Should there be a different rule for some registries, such as certain types of specialized gTLDs (e.g. community or geo TLDs), based on their published registration/eligibility policies? Examples include POLICE.PARIS and POLICE.NYC for geo-TLDs, and WINDOWS.CONSTRUCTION for specialized gTLDs.

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells D-F27-29, D-F30-31, D-F51-54 Registry - Q29a tab: cell A5, A7	Data (See: Source Tab) Registry Operator Responses: p.2 Deloitte Responses: Question 17 Deloitte Follow Up: Questions 6, 7 Deloitte TMCH Report: p.5 Analysis Group Report: pp.7, 66	<ul> <li>Transcript of F2F RPM WG Meeting 6         June 2017 Johannesburg: Transcript 1         (pp.28-30, 33-34, 37-38), Transcript 2         (pp.27-31)</li> <li>WIPO FAQ on Geographical         Indications</li> <li>Transcription ICANN Copenhagen         RPM WG Mtg 11 March 2017 @10:15         CET</li> </ul>
Detail <a href="https://docs.google.com/document/d/1Kwy-c7xAxVIrknsIOzGYmB7PIK9u0PJIFdjYu5dV7Iw/edit?usp=sharing">https://docs.google.com/document/d/1Kwy-c7xAxVIrknsIOzGYmB7PIK9u0PJIFdjYu5dV7Iw/edit?usp=sharing</a>	Details  https://drive.google.com/open?id=1Jz_VC-96 ki-yvLKxlB7ld8lB6wtwSnFnHU1lJlS5aO0	Details  https://docs.google.com/document/d/1PSjuo hvTGkXbmK5eNGSEi_R0qw6GvI3Hv3MtpK83t uc/edit?usp=sharing (17-20)
Sub Team Discussion: 23 January 2018	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Comments	Summary of Discussions/Comments	Summary of Discussions/Comments

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#### ANALYSIS GROUP SURVEY RESULTS **DATA PREVIOUSLY COLLECTED** ADDITIONAL DATA SUBMITTED The AG survey results assist in answering this Information provided by Amadeu Abril i Abril The previously collected data assist in question, including both of its sub questions answering this question, including both of its and issues raised by Maxim Alzoba during the (a) and (b). Responses from Registry June 2017 Johannesburg meeting, WIPO FAQ sub questions (a) and (b). Operators indicate that: on Geographical Indications, as well as (a) Sunrise Registrations should not have Working Group's discussions about GI entries (a) Sunrise Registration should not have priority over other registrations under into the TMCH and marks protected by priority over other registrations under specialized gTLDs. As the great majority of statute or treaties may be a factor to consider specialized gTLDs due to factors such as marks in the TMCH are Latin script with in the Working Group's discussion of whether conflicts between locally protected terms and recordals dominated by US customers (e.g., Sunrise Registrations should have priority TMCH, eligibility issues, issues with GEO TLDs, only 127 verified trademark in Russia in the over other registrations under specialized registration of locally-targeted TLD, IDN issues, high cost of Sunrise for small local Deloitte TMCH Report), it suggests the lack of gTLDs, and whether there should be a businesses, etc. It is also a priority to TMCH usage in certain different rule for some registries. accommodate community and GEO TLDs, countries/geographical regions. Due to including those related to family names in Deloitte's acceptance of "non-trademarks" some jurisdictions, locally or niche meaningful (e.g., geographical indications, protected names, local specifications, history, culture, designation of origin, protected appellations public services, signature locations, names of origin) as well as design marks into the important for the Capital, local TMCH, giving specialized gTLDs the option to administrations, etc. Registrations under some specialized gTLDs would also prevent have either Sunrise or other appropriate propagation of profane language. Limited Registration Period may be helpful in dealing with the "overbreadth" issue. (b) There are mixed views in terms of altering rules for some Registry Operators, such as (b) Implied by the answer to sub question (a), certain types of specialized TLDs (e.g., rules for some registries, such as certain community or GEO TLDs), based on their types of specialized gTLDs, may be altered published registration/eligibility policies. It based on their published seems that the majority of Registry Operator

registration/eligibility policies. One registry

respondents were able to work within the

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
existing rules despite the hurdles.	respondent to the Analysis Group questionnaire noted that the slow approval	
	for special launch programs sometimes	
	caused TLDs to give priority to trademark owners instead of geoTLDs and ccTLD	
	community members the rules causing the	
	"slow approval" may need to be altered. In addition, Registry Operators already have the	
	capability to limit registration by goods and	
	services based on information provided in the	
	SMD-files; but none of the Registry Operator that responded to the survey has done so.	

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ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
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#### **APPENDIX: Data Reviewed by the Sunrise Sub Team**

- Analysis Group Revised Report on the TMCH (February 2017):
   <a href="https://community.icann.org/download/attachments/64066042/Analysis%20Group%20Revised%20TMCH%20Report%20-%20March%20217.pdf?version=1&modificationDate=1490349029000&api=v2">https://community.icann.org/download/attachments/64066042/Analysis%20Group%20Revised%20TMCH%20Report%20-%20March%20217.pdf?version=1&modificationDate=1490349029000&api=v2</a>
  - Analysis Group responses to questions from the Working Group:
    - June 2017: https://mm.icann.org/pipermail/gnso-rpm-wg/2017-June/002043.html
    - July 2017: <a href="https://mm.icann.org/pipermail/gnso-rpm-wg/2017-July/002257.html">https://mm.icann.org/pipermail/gnso-rpm-wg/2017-July/002257.html</a>
- Registry Operator responses to initial survey from TMCH Data Gathering Sub Team (December 2016):
   <a href="https://community.icann.org/download/attachments/64066042/Registry%20Responses%20to%20TMCH%20Data%20Sub%20Team%20-%2013%20Dec.pdf">https://community.icann.org/download/attachments/64066042/Registry%20Responses%20to%20TMCH%20Data%20Sub%20Team%20-%2013%20Dec.pdf</a>?version=1&modificationDate=1485897782000&api=v2
  - RPM Data Sub Team meeting with Jon Nevett, Donuts (March 2018):
     <a href="https://community.icann.org/download/attachments/79438928/Transcription%20ICANN61%20GNSO%20RPM%20Data%20Sub%20Team%20Meeting%2010%20March%202018.pdf?version=1&modificationDate=1521579214000&api=v2</a>
- Deloitte responses to initial questions from TMCH Data Gathering Sub Team (January 2017):
   https://community.icann.org/download/attachments/64066042/Deloitte%20responses%20to%20TMCH%20Data%20Gathering%20Sub%20Team%20questions%20-%20Jan%202017.docx?version=1&modificationDate=1485897782000&api=v2
  - Follow up questions from Working Group (March 2017): https://community.icann.org/download/attachments/64066042/Follow%20Up%20Questions%20for%20Deloitte%20-%20updat ed%205%20March%202017.docx?version=1&modificationDate=1488753827000&api=v2 and https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204% 20March%202017.docx?version=1&modificationDate=1488752114000&api=v2
  - Deloitte response to follow up questions (April 2017):
     <a href="https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204%20March%202017.docx?version=1&modificationDate=1488752114000&api=v2</a>
  - Deloitte numbers report as discussed with the Working Group at ICANN58 (March 2017):
     https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204%20March%202017.docx?version=1&modificationDate=1488752114000&api=v2

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

- ICANN staff-compiled summary data on Sunrise registrations:
   <a href="http://mm.icann.org/pipermail/gnso-rpm-wg/attachments/20171010/fc173bd9/Staffcompilationreport-Sunrisedata-3Oct2017-0001.pdf">http://mm.icann.org/pipermail/gnso-rpm-wg/attachments/20171010/fc173bd9/Staffcompilationreport-Sunrisedata-3Oct2017-0001.pdf</a>
- INTA cost impact survey:
  https://community.icann.org/download/attachments/69277722/INTA%20New%20gTLD%20Cost%20Impact%20Study%20Presentation%20-%2030%20Aug.pdf?version=1&modificationDate=1504147055000&api=v2 and
  https://urldefense.proofpoint.com/v2/url?u=https-3A\_\_community.icann.org\_download\_attachments\_61606864\_INTA-2520Cost-2520Impact-2520Report-2520revised-25204-2D13-2D17-2520v2.1.pdf-3Fversion-3D1-26modificationDate-3D1500376749000-26api-3Dv2&d=DwMGaQ&c=FmY1u3PJp6wrcrwll3mSVzgfkbPSS6sJms7xcl4l5cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=MLOyWdAdSdj4cRa39aHRCVYsVa9ub30XpFPLr1fc51l&s=KXW3vtHBAKxxiT4X6sLxZQO2dlKSW8Zc-BhfZ1t7lAA&e
- ICANN Org-maintained list of Registry Operators and relevant dates for Sunrise, Trademark Claims and other specific approved program
  periods (e.g. Limited Registration Periods, Qualified Launch Programs):
   <a href="https://newgtlds.icann.org/en/program-status/sunrise-claims-periods">https://newgtlds.icann.org/en/program-status/sunrise-claims-periods</a>
- Analysis Group Sunrise & Trademark Claims survey results:
  - Inception Report (September 2018):
     <a href="https://community.icann.org/download/attachments/90771305/9.6.2018%20Inception%20Report.pdf?version=1&modification">https://community.icann.org/download/attachments/90771305/9.6.2018%20Inception%20Report.pdf?version=1&modification</a>
     <a href="mailto:Date=1536257221000&api=v2">Date=1536257221000&api=v2</a>
  - Final Report (October 2018):
     <a href="https://community.icann.org/download/attachments/90773066/Final%20ICANN%20RPM%20Survey%20Report%202018.10.18.">https://community.icann.org/download/attachments/90773066/Final%20ICANN%20RPM%20Survey%20Report%202018.10.18.</a>
     <a href="pdf?version=1&modificationDate=1540302625000&api=v2">pdf?version=1&modificationDate=1540302625000&api=v2</a>
  - o All data files reported: <a href="https://community.icann.org/pages/viewpage.action?pageId=90771305">https://community.icann.org/pages/viewpage.action?pageId=90771305</a>
  - Analysis Group response to follow up questions (November 2018):
     <a href="https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20">https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20</a>
     <a href="https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20">https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20</a>
     <a href="https://community.icann.org/download/attachments.pdf?version=1&modificationDate=1543271647000&api=v2">https://community.icann.org/download/attachments.pdf?version=1&modificationDate=1543271647000&api=v2</a>
- Additional data related to Sunrise and Trademark Claims submitted by Working Groups members in February 2019: <a href="https://community.icann.org/x/Gp8WBg">https://community.icann.org/x/Gp8WBg</a>