13 July, 2012

To Cherine Chalaby—Chairman New gTLD Committee

Dear Mr. Chalaby,

China Organizational Name Administration Center (CONAC) is deeply concerned about the batching policy, and we appeal ICANN to take consideration of the interest of those applicants who keenly follow ICANN's rule and policies in respect to digital archery. We strongly believe that the interest of those who have already practiced digital archery should be prioritized in the batching.

Firstly, these applicants highly trust ICANN, which motivate them to actively respond to ICANN policies. If ICANN impair their interest in turn, their trust to ICANN may be greatly hurt.

Secondly, while the applicants follow the batching policy, they take active actions, and in this process pay high cost. They should have the priority to be in the first batch, otherwise, it will be unfair.

CONAC will respect ICANN's public trust as usual, but we do believe ICANN should take serious consideration of the interest of the 20% applicants who have shot their digital archery.

In ICANN Prague meeting, CONAC wrote a letter to ICANN Board of Director, Mr. Steve Crocker, President and CEO, Mr. Akram Atallah, and Senior Vice President Mr. Kurt Pritz, in which we opposed the change to the batching policy.

Since new gTLD committee resolved to change the batching policy in ICANN board resolution on 27 June, we believe the committee should take care of the interest of the applicant who shot their digital archery and put them in priority.

Best Regards, Qing Song

Director General

China Organizational Name Administration Center

cc: ICANN Board of Director, Mr. Steve Crocker President and CEO Mr.Aram Atallah Senior Vice President Mr. Kurt Pritz

➢ About CONAC

China Organizational Name Administration Center (CONAC) is a non-profit organization affiliated to China State Commission Office for Public Sector Reform (SCOPSR). SCOPSR is an executive organ of the State Commission for Public Sector Reform, which is led by the Premier of the State Council.

CONAC, as a stakeholder of ICANN community has participated in ICANN meeting for 4 year, and has sponsored ICANN meeting for 4 times, 2 times as silver sponsor and 2 times as golden sponsor. Right now, CONAC is participating in ICANN new gTLD program to apply for two Chinese TLDs ".政务" (government and government affairs) and ".公益" (public interest).

The mission of CONAC is to promote and regulate the development of E-government and online public interest undertakings, and protect the interests of government organizations and public interest organizations. Approved as one of the two registries in China by Ministry of Industry and Information Technology (MIIT), the Chinese Internet industry regulator, CONAC has been operating ".政务.cn" and ".公益.cn" since July15, 2008.