

October 24, 2017

Carlos Chavoya
ICANN, GDD Operations

Subject: Cover Letter Regarding Proposed Changes to the RRA for .Boats

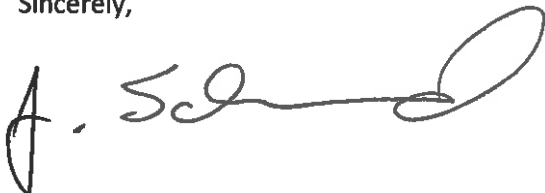
Dear Carlos,

Dominion Registries is hereby submitting an update to the RRA for the .Boats TLD. The changes are based on feedback from registrars over the past 2 years, with the intention of removing or amending specific terms that have prevented registrars from signing the RRA. Substantive changes are summarized below. A redline version of the RRA document is attached that clearly highlights the proposed changes. Of particular note is the removal of the onboarding fee. The fees previously paid by registrars for onboarding of the .Boats TLD will be refunded.

- Paragraph 3.5: Remove obligation of registrar to support registrant eligibility verification.
- Paragraph 3.24: Remove restriction on ancillary service offerings.
- Paragraph 4.1.1: Remove onboarding fee.
- Paragraph 9.4: Reduce insurance requirement from US \$3,000,000 to US \$1,000,000.
- Exhibit E: Remove information regarding verification API
- Exhibit F: Clarification to pricing.

I appreciate your consideration regarding these changes. If you have any questions, please don't hesitate to contact me at 757-351-7439 or jim.schrand@dominionenterprises.com.

Sincerely,



Jim Schrand